

+ BE YOURSELF – BECAUSE THAT’S HOW WE WANT YOU TO +

At Anexia, we take responsibility for all the **challenges of the digital world** – each and every day. That’s because we see ourselves as the **“Digital Transformation Engine”**. And how do we succeed in this mission? It’s simple. We are a family of facilitators with innovative ideas. We’re capable of, want to, and allowed to make things happen. That’s what makes us so unique! Do you want to be a part of our digital revolution and make history with us? **#joinourrevolution**

## INSIDE SALES MANAGER FOKUS IT (M/W/D)

Wien, Klagenfurt, Graz | full time

You bring a high IT affinity and interest in cloud-based solutions. You enjoy interacting with people and have a keen sense of customer needs. You are a team player and your passion is sales? Then Anexia is the right place for you.

### #PROFILE



As an Inside Sales Manager, your focus is on providing support to existing customers and handling incoming inquiries professionally. The service portfolio includes cloud solutions (cloud hosting), managed hosting, individual software and much more. Together with your sales team, you manage the business development of our customers. Your knowledge of the market allows you to adapt to a wide range of personalities in all target groups and quickly find points of contact. Customer correspondence and database management (CRM), creating offers, order entry and order completion round off your area of responsibility.

## #WANTED



- Strong communication and negotiation skills, determination and technical affinity
- At least two years of relevant professional experience in IT sales
- Team player with a keen interest in new challenges
- High self-motivation and service orientation
- Fluent German is a must, good knowledge of English a plus
- Enjoy continuous further training and a wide range of IT-related topics
- Hands-on mentality, proactive and a structured approach to your work

## #REWARD

Anexia grew up as a family, and with our growth strategy, we intend to keep it that way. We like to take responsibility, respect one another, and we know that we can achieve whatever we put our minds to. We look after Anexia, and Anexia looks after us. Enthusiasm, experience, and competence count, so you can expect a fair salary and numerous benefits.

### salary range



min. 53.000€

### Our benefits



We are more than just a workplace. Therefore, we offer our employees many benefits (which partly depend on your position and location): good transport connections and flexible working hours. Period. Not to mention further training, a mentoring program, free parking, a mobile phone and notebook, snacks and drinks, company cars, employee events, a fun corner, ...

## #JOINOURREVOLUTION

APPLY NOW

## #ABOUT

Anexia is offering high-quality and individual cloud- and managed hosting solutions as well as individual software and app

development. Anexia is also running its own, independent data centers. Founded in 2006, Anexia is headquartered in Klagenfurt and has offices in Vienna, Graz, Karlsruhe, Nuremberg and New York City. The company serves numerous international customers.



Over 350 employees at more than 5 office locations in Austria, Germany and the USA



We are ISO-certified and have had a "very good credit rating" for years



Customers such as Lufthansa, McDonalds, TeamViewer, and many more trust in our quality



### You have questions?

Marina MAROS | Telephon: [+43-50-556](tel:+4350556) | E-mail: [career@anexia-it.com](mailto:career@anexia-it.com)