

+ BE YOURSELF – BECAUSE THAT’S HOW WE WANT YOU TO +

At Anexia, we take responsibility for all the **challenges of the digital world** – each and every day. That’s because we see ourselves as the “**Digital Transformation Engine**”. And how do we succeed in this mission? It’s simple. We are a family of facilitators with innovative ideas. We’re capable of, want to, and allowed to make things happen. That’s what makes us so unique! Do you want to be a part of our digital revolution and make history with us? **#joinourrevolution**

## SALES EXPERT - CLOUD SERVICES (M/W/D)

Vienna, Klagenfurt, Graz, Karlsruhe, Remote | full time

You are a sales professional, want to take on responsibility and you have a high **affinity for IT** and an interest in cloud-based solutions. You enjoy working with people and have a keen **sense of customer needs**.

### #PROFILE



As a Sales Expert at Anexia, your focus will be on the **sale of Anexia Cloud Services** as well as the support and expansion of existing customers. Ideally, you have **consulting experience** and know how to present our products and solutions to our customer and position Anexia as a reliable and innovative partner in the IT cloud services environment. You will work closely with our presales team and be responsible for all sales-related processes such as solution presentations, contract negotiations and drafting and more.

## #WANTED



- **Enjoy dealing with people** and solving challenges
- Professional experience in the B2B sector, ideally IT Solutions & Consulting
- Independent and reliable way of working and a high degree of initiative
- Ability to think strategically and to convert sales strategies into actual sales success
- Strong customer and service orientation
- Excellent German and English skills (written and spoken)

## #REWARD

Anexia grew up as a family, and with our growth strategy, we intend to keep it that way. We like to take responsibility, respect one another, and we know that we can achieve whatever we put our minds to. We look after Anexia, and Anexia looks after us. Enthusiasm, experience, and competence count, so you can expect a fair salary and numerous benefits.

### salary range



min. 75.000 € (plus commissions)

### Our benefits



We are more than just a workplace. Therefore, we offer our employees many benefits (which partly depend on your position and location): good transport connections and flexible working hours. Period. Not to mention further training, a mentoring program, free parking, a mobile phone and notebook, snacks and drinks, company cars, employee events, a fun corner, ...

## #JOINOURREVOLUTION

APPLY NOW

## #ABOUT

Anexia is offering high-quality and individual cloud- and managed hosting solutions as well as individual software and app development. Anexia is also running its own, independent data centers. Founded in 2006, Anexia is headquartered in

Klagenfurt and has offices in Vienna, Graz, Karlsruhe, Nuremberg and New York City. The company serves numerous international customers.



Over 350 employees at more than 5 office locations in Austria, Germany and the USA



We are ISO-certified and have had a "very good credit rating" for years



Customers such as Lufthansa, McDonalds, TeamViewer, and many more trust in our quality



### You have questions?

Marina MAROS | Telephon: [+43-50-556](tel:+4350556) | E-mail: [career@anexia-it.com](mailto:career@anexia-it.com)