

+ BE YOURSELF – BECAUSE THAT’S HOW WE WANT YOU TO +

At Anexia, we take responsibility for all the **challenges of the digital world** – each and every day. That’s because we see ourselves as the **“Digital Transformation Engine”**. And how do we succeed in this mission? It’s simple. We are a family of facilitators with innovative ideas. We’re capable of, want to, and allowed to make things happen. That’s what makes us so unique! Do you want to be a part of our digital revolution and make history with us? **#joinourrevolution**

ACCOUNT MANAGER - SOFTWARE DEVELOPMENT (M/W/D)

Klagenfurt, Vienna, Graz, Karlsruhe, Remote | part time

You bring a high IT affinity, you enjoy interacting with people and have a keen sense of customer needs. You are a team player, have an outstanding communicative personality and you are highly service-oriented. Then Anexia is the right place for you.

#PROFILE



In this position, your focus will be on supporting existing customers and professionally processing incoming inquiries in the area of individual software development. Together with our presales team, you will convert customer requirements into suitable offers. You will be supported by colleagues from different departments, such as software developers, project managers and technical support.

Together with the presales team, you will take care of our customers' business development. Correspondence and database management (CRM), creating offers, monitoring tender platforms, order entry and processing are also part of your responsibilities.

#WANTED



- Experience in supporting new and existing customers in the field of individual software development
- Strong communication and presentation skills, as well as assertiveness
- Proactive identification of new business opportunities and potential with existing customers
- Basic understanding of software development and the ability to explain technical concepts
- Professional experience in software sales or software environment is an advantage
- Strong customer focus
- Very good knowledge of German is a must, good knowledge of English is an advantage
- Willingness to travel: occasional business trips are required
- Independent and structured way of working as well as ability to work in a team, motivation, initiative and self-interest

#REWARD

Anexia grew up as a family, and with our growth strategy, we intend to keep it that way. We like to take responsibility, respect one another, and we know that we can achieve whatever we put our minds to. We look after Anexia, and Anexia looks after us. Enthusiasm, experience, and competence count, so you can expect a fair salary and numerous benefits.

salary range



min. 44.800€ (full-time basis)

Our benefits



We are more than just a workplace. Therefore, we offer our employees many benefits (which partly depend on your position and location): good transport connections and flexible working hours. Period. Not to mention further training, a mentoring program, free parking, a mobile phone and notebook, snacks and drinks, company cars, employee events, a fun corner, ...

#JOINOURREVOLUTION

APPLY NOW

#ABOUT

Anexia is offering high-quality and individual cloud- and managed hosting solutions as well as individual software and app development. Anexia is also running its own, independent data centers. Founded in 2006, Anexia is headquartered in Klagenfurt and has offices in Vienna, Graz, Karlsruhe, Nuremberg and New York City. The company serves numerous international customers.



Over 350 employees at more than 5 office locations in Austria, Germany and the USA



We are ISO-certified and have had a "very good credit rating" for years



Customers such as Lufthansa, McDonalds, TeamViewer, and many more trust in our quality



You have questions?

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